



Please use this 12 question check list while you are interviewing prospective Landscape Contractors.

Questions	Westbay	Company 2	Company 3
Is your company locally owned and operated?	Yes		
How long have you been in business in the Sarasota and Bradenton Area?	Since 1983		
How many employees do you have? <i>(This is good to know incase someone is out sick, will you lawn service continue?)</i>	125		
How old is your equipment? <i>Older equipment has a tendency to break down more often.</i>	Replacement every 3 Years.		
How do you handle pest control and fertilization of you lawn? <i>West Bay is a full service lawn contractor, Pest Control, Fertilization and Irrigation are all handled by licensed professionals employed by West Bay giving the client the best value for their dollar.</i>	In House		
How do you handle Irrigation? <i>West Bay has fully licensed Irrigation personnel to trouble shoot your system. Major repairs are also done by a licensed West Bay staff member.</i>	In House		
Do you have the manpower to do cleanup after a major storm / hurricane?	Yes		
Does your lawn company have an account rep that is also in the field following up on work as it is performed?	Yes		
Does your lawn crew have a recognizable foreman that speaks English?	Yes		
Does your company, upon request, take care of plantings, tree removal, special irrigation and pest control projects?	Yes		
Does your company, have a Certified Arborist on staff?	Yes		
Does your company, have a degreed Agronomist on Staff?	Yes		
Does your company, have a degreed Landscape Architect on staff?	Yes		